



Energy Efficiency Solutions for Lodging and Dining Facilities Financial Incentives Available

Hospitality Maine
2021 Hospitality Summit

Mission of Efficiency Maine

To improve the efficiency of energy use and reduce greenhouse gases in Maine.

How to Start an Energy Project

- 1) Contact an Efficiency Maine Qualified Partner to help work with you to upgrade your facility. They can also share more about the complete program guidelines, eligibility requirements, and project completion time periods.
- 2) As part of the project approval process, you will need to accept the C&I Prescriptive Program's Terms and Conditions.
- 3) If you typically work with a contractor that is not yet a Qualified Partner, urge your contractor to find out more information about signing up.
- 4) Efficiency Maine and your Qualified Partner will help you complete your project and receive incentives for your upgraded measure.

Scan here to find a
Qualified Partner



COMMERCIAL & INDUSTRIAL PRESCRIPTIVE PROGRAM MEASURES LIST

Heating & Cooling Solutions

There are two ways to access incentives for high-efficiency heating and cooling equipment. Instant discounts are applied at the counter when your contractor is purchasing equipment on your behalf OR your contractor can apply for an incentive from Efficiency Maine. **Here's how to get started:**

Heat Pump Systems Eligible for Cash Incentives	Other HVAC Systems Eligible for Cash Incentives	Equipment eligible for INSTANT DISCOUNTS																																						
<p>High-Performance Heat Pump Systems</p> <ul style="list-style-type: none">• 1 Zone: \$500/system• 2 Zones: \$750/system• 3 Zones: \$1,000/system• 4 or more Zones: \$1,250/system <p>Packaged Terminal Heat Pump (PTHP)</p> <table><tr><th>Capacity (Btu/h)</th><th>Incentive per Unit</th></tr><tr><td>< 7,000</td><td>\$430</td></tr><tr><td>≥ 7,000 and ≤15,000</td><td>\$450</td></tr><tr><td>> 15,000</td><td>\$480</td></tr></table> <p>Vertical Packaged Terminal Heat Pump (VPTHP)</p> <table><tr><th>Cooling Capacity (Btu/h)</th><th>CIP Incentive per Unit</th></tr><tr><td>< 7,000</td><td>\$700</td></tr><tr><td>≥ 7,000 and ≤15,000</td><td>\$850</td></tr><tr><td>> 15,000</td><td>\$1000</td></tr></table> <p>Variable Refrigerant Flow Systems</p> <ul style="list-style-type: none">• with heat recovery \$6.00/sq. ft. retrofit; \$3.25/sq. ft. new construction• without heat recovery \$4.00/sq. ft. retrofit; \$2.75/sq. ft. new construction <p>Air-to-Air Heat Pump Systems (cooling only)</p> <table><tr><th>Capacity (Btu/h)</th><th>Incentive per Ton</th></tr><tr><td>< 65,000 Ducted Only</td><td>\$50</td></tr><tr><td>< 65,000 Packaged</td><td>\$50</td></tr><tr><td>≥ 65,000 to < 135,000</td><td>\$50</td></tr></table> <p>Water Source Heat Pump Systems</p> <table><tr><th>Capacity (Btu/h)</th><th>Incentive per Ton</th></tr><tr><td>< 135,000 Ducted Only</td><td>\$100</td></tr></table>	Capacity (Btu/h)	Incentive per Unit	< 7,000	\$430	≥ 7,000 and ≤15,000	\$450	> 15,000	\$480	Cooling Capacity (Btu/h)	CIP Incentive per Unit	< 7,000	\$700	≥ 7,000 and ≤15,000	\$850	> 15,000	\$1000	Capacity (Btu/h)	Incentive per Ton	< 65,000 Ducted Only	\$50	< 65,000 Packaged	\$50	≥ 65,000 to < 135,000	\$50	Capacity (Btu/h)	Incentive per Ton	< 135,000 Ducted Only	\$100	<p>Demand Control Ventilation</p> <ul style="list-style-type: none">• Demand Control Ventilation: \$500• Demand Control Kitchen Ventilation: \$1,000 <p>Energy Recovery Ventilator (ERV)</p> <table><tr><th>Sensible Heat Recovery</th><th>CIP Incentive per CFM</th></tr><tr><td>≥ 55% to < 65%</td><td>\$1.50</td></tr><tr><td>≥ 65% to < 75%</td><td>\$1.75</td></tr><tr><td>≥ 75% to < 85%</td><td>\$2.00</td></tr><tr><td>≥ 85%</td><td>\$2.25</td></tr></table> <p>VFDs for HVAC</p> <ul style="list-style-type: none">• \$400 - \$2,300 per unit (incentive varies by system horsepower) <p>Boilers > 500 MBtu/h (Natural Gas only)</p> <ul style="list-style-type: none">• \$5,000-\$12,500• Incentive varies by system size and fuel type <p>Boiler Controls & Ancillary Equipment</p> <ul style="list-style-type: none">• Modulating Burner Control: \$1.25 per MBtu/h• Standard Boiler Economizer: \$950 per MMbtu/h• Condensing Boiler Economizer: \$1,325 per MMbtu/h• Boiler Reset/Lock Out Controls: \$375 per Unit• Oxygen Trim Controls: \$0.75 per Mbtu/h• Boiler Turbulator: \$9.50 per Unit• Programmable Thermostat: \$100.00 per Unit <p>Biomass Boilers and Furnaces</p> <ul style="list-style-type: none">• 1/3 of project costs up to \$6,000 <p>Click here for claim form</p>	Sensible Heat Recovery	CIP Incentive per CFM	≥ 55% to < 65%	\$1.50	≥ 65% to < 75%	\$1.75	≥ 75% to < 85%	\$2.00	≥ 85%	\$2.25	<p>ECM Circulator/Recirculator Pumps</p> <ul style="list-style-type: none">• \$75 if < 150 max operating watts• \$150 for 150-500 max operating watts• \$250 if > 500 max operating watts <p>High-Performance Heat Pump Retrofits for Small Businesses</p> <ul style="list-style-type: none">• 1 Zone \$1,600/system <p><i>SGS/General Service Customers only Limit 3 per installation address</i></p>
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Equipment efficiency requirements vary depending on fuel type and equipment size. Work with an Efficiency Maine Qualified Partner to learn more about eligibility requirements, complete program guidelines, and project completion time periods — and to upgrade your facility.

Efficiency Maine is the independent administrator for energy efficiency programs in Maine. Efficiency Maine's mission is to lower the cost and environmental impacts of energy in Maine by promoting cost-effective energy efficiency and alternative energy systems to help customers save electricity, natural gas, and heating fuels throughout all levels of the Maine economy.

efficiencymaine.com

866-376-2463

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Two Pathways to Lighting Savings

January 1, 2022 - March 31, 2022

Distributor Pathway

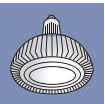
Discounted at Participating Distributors



BR30, PAR16



Candelabra



High/Low Bay Lamps (Mogul Screw Base)



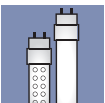
PAR 20, PAR 30



PAR 38, BR40



R20, MR 16, Globe



Tubular Lamps
T-8 • T8 U-Bend • T-5 • T-5HO replacement

LIMITED TIME
DISCOUNT ON
ELIGIBLE T8 LED
TYPE A LAMPS

Pay-for-Performance Pathway

\$0.30 per kWh saved up to 80% of project cost

Measures Include:



LED Retrofit Kits



Controls



New LED Fixtures



Refrigerated Cases Fixtures
and Controls

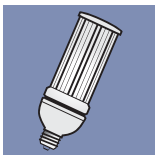
Ask your lighting contractor
for more details.

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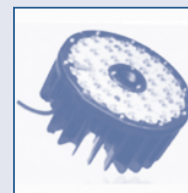


Outdoor LED Mogul Screw-Base Replacement Lamp

Pay-for-Performance Pathway

\$0.30 per kWh saved up to 80% of project cost

Measures Include:



LED Retrofit Kits



New LED Fixtures

Ask your lighting contractor
for more details.

Refrigeration Measures

Description	Incentive
Evaporator Fan Motor Control for Cooler or Freezer	\$250/control
Door Heater Controls for Cooler or Freezer	\$150/circuit
High-Efficiency Evaporator Fan Motors – Walk-in Coolers/Freezers	\$50
High-Efficiency Evaporator Fan Motors – Refrigerated Warehouses	\$100
High-Efficiency Evaporator Fan Motors – Merchandise Cases	\$20
Floating-Head Pressure Controlling – 1 Coil	\$250
Floating-Head Pressure Controlling – 2 Coils	\$375
Floating-Head Pressure Controlling – 3 Coils	\$500
Scroll Compressors – 2 HP	\$220
Scroll Compressors – 3 HP	\$330
Scroll Compressors – 4 HP	\$440
Scroll Compressors – 5 HP	\$550
Scroll Compressors – 6 HP	\$660
Strip Curtain for Cooler or Freezer	\$10/ft ²

